February 4<sup>th</sup> 2020 –NHMA meeting

Participants: Jen Fasciano, Alexa Parliyan, Susan Wallace, Katie Cudworth, Dawn McGrew, Donna Chen

Meeting was called to order at 7:03pm.

Jen Fasciano suggested that we wait until the next meeting to approve the January minutes to allow members time to read.

**Faculty report:** Katie Cudworth reported that All-State Choir auditions will be in April. She will highly encourage students to try-out.

The musical "Bye Bye Birdie" is in preparation. The students had a mini performance for the faculty today. Mrs. Cudworth usually asks parents of cast members to sell tickets, but will reach out to the NHMA, if needed.

David Lockhart, former Choir teacher and AP Music Theory teacher at North Hunterdon for 31 years, passed away recently. There currently is a scholarship in his name. The NHMA will continue to support it. Mrs. Cudworth plans to honor Mr. Lockhart's memory at the Spring concert.

The deposit for Prism has been made. Alexa will give Mrs. Cudworth inserts for the program, once the sponsor list has been completed.

The grant for \$1000 donated by an alumni was discussed. Mrs. Cudworth felt it should go to an instrumental master class since the alumni was an instrumental student. Alexa will email Mr. Hopta in regards to the grant.

Mr. Hopta will email balances due for trip after credits for fundraisers have been applied.

Applebee's fundraiser will take place on Saturday, March 7<sup>th</sup>. A flyer will be circulated and members should promote!

There was a discussion regarding ads in the play program. A member was wondering why there is a forty ad limit to the program. Mrs. Cudworth replied that she doesn't want too many ads in the program so that it is not too many pages. She also noted that there is no expectations selling chocolate as a fundraiser and there is no time limit.

NHMA may be able to earmark some money for the musical to take the pressure off the theater students fundraising.

**Treasurer's report:** We've added more members for a total of 91 members.

Banquet funds have been deposited as well as revenue from the poinsettia sales.

Alexa discovered that the NHMA was 4 years behind in the Charities Registration paperwork. She was happy to report we are now caught up and will make a note to list it as a "to do" for the treasurer going forward.

Prism sponsors so far are Silver Oak (Premier), Hunterdon Music and Loew and Patel Orthodontics. Holiday Inn and MaryJo McGuire declined this year. Alexa and Jen F. will check with Harpers Table, Dominick's, Hunterdon Hills Ballet, Made to Order and Next Step to see if they would like to be a sponsor this year. Alexa hopes to print materials next week. She wants to get ThunderTix up and running soon.

The price of Prism tickets was discussed. The possibility of a group discount or members discount was proposed. It was determined that it would be hard to keep track of and how big is a group is subjective (grandparents, neighbors, etc). In the end, it was decided that we will table the discussion until next year. Perhaps we can market membership sales with prism discounts for next year.

The Paypal account still has Nancy Gaidos' name on it. Jen Fasciano will change to her name as she will be in the NHMA for a few more years.

Flower sales and concessions for the musical is set to go with the flyer approved. Jen F. will ask Maren Smagala to send out.

A shredding fundraising event was proposed. After tax day might be a good time to have the event. It's been a number of years since the school has had one. Dawn will look into.

The spring newsletter will be sent out after the March NHMA events to celebrate.

The following positions are open for the 2020/2021 school year: President, Marching Band Uniform coordinator, and Newsletter.

Meeting was concluded at 8:06pm.

2019-2020 NHMA Budget	Budget	Estimat e	Current Income	Current Expense	Actual Balanc e
Administration		-\$1,000.00		-\$1,174.00	-\$1,174.00
Banquets		-\$1,500.00	\$2,331.68	-\$2,271.26	\$60.42
Master Classes		-\$1,000.00		-\$700.00	-\$700.00
Discretionary spending		-\$100.00			\$0.00
Fundraising	9	\$12,000.00	\$4,718.29	-\$3,000.90	\$1,717.39
Marching band events		-\$1,800.00		-\$1,060.79	-\$1,060.79
Scholarships/Awards		-\$7,500.00		-\$340.50	-\$340.50
Social events/hospitality		-\$300.00		-\$126.92	-\$126.92
		-\$1,200.00	\$7,049.97	-\$8,674.37	-\$1,624.40

# Fundraising - breakout

Membership	\$3,000.00	\$2,158.79		\$2,158.79
football game/BTS sales	\$100.00	\$156.00		\$156.00
50/50 sales	\$500.00	\$545.00	-\$297.13	\$247.87
seat cushion advertising	\$0.00			\$0.00
coat check	\$100.00	\$56.00		\$56.00
AmazonSmile	\$50.00			\$0.00
contributions	\$550.00	\$2.50		\$2.50
pointsettia sales	\$250.00	\$540.00	-\$330.00	\$210.00
Applebee's fundraiser	\$450.00			\$0.00
Prism	\$4,500.00	\$1,000.00	-\$2,173.77	-\$1,173.77
Dream Dinners	\$100.00	\$110.00		\$110.00
Shammy Shine fundraiser	\$250.00	\$150.00	-\$200.00	-\$50.00
Musical concession	\$1,000.00			\$0.00
Cabaret concession	\$350.00			\$0.00
Spring Flower Sale	\$200.00			\$0.00

Graduation Snack Sale	\$600.00			\$0.00
	\$12,000.00	\$4,718.29	-\$3,000.90	\$1,717.39
Non-NHMA budget items				
Band parent shirts	\$0.00	\$448.00	-\$562.00	-\$114.00
Mickman wreath fundraiser	\$0.00	\$6,605.55	-\$4,662.08	\$1,943.47
Pampered Chef	\$0.00	\$537.00		\$537.00
David's cookie dough	\$0.00	\$5,878.46	-\$3,715.40	\$2,163.06

## **Treasurer Report 4-Feb-2020**

## Deposits:

- Membership (paypal)
- Banquet

## Payments:

- Banquet
- Pointsettias
- NJ Consumer Affairs license for charity registration 2019

#### Balances:

Checking: 12430.86Gaming: 1120.44On hand: 0Paypal: 0

## Budget status:

### 2019-2020 NHMA

Budget	Budget	Estimate		
Administration		-\$1,000.00	-1174	Slightly overbudget
Banquets		-\$1,500.00	\$60.42	way under budget
Master Classes		-\$1,000.00	-700	underbudget
Discretionary spend		-\$100.00	0	
Fundraising		\$12,000.00	1442.39	

	-\$1,200.00	-1899.40	
Social events/hospita	-\$300.00	<u>-126.92</u>	
Scholarships/Awards	-\$7,500.00	-340.5	
Marching band event	-\$1,800.00	-1060.79	underbudget

### Other:

- Insurance indemnity? \$126, going down to \$100 pending new invoice
- NJ Consumer affairs in arrears 2015-2018, paid \$190
- Prism: 5 sponsors, 3 checks received
- Still owe \$\$\$ for trip, from non-budget items student fundraising

# Membership Report 4-Feb-2020

We have 91 members. Paid: \$2158.79